

- **ARIN's Situation**
- **Possible Service Improvements**
- **Possible Directions for Fees**



**STATEMENT OF ACTIVITIES FOR ARIN,  
March 3, 2001**

**ARIN VII**

**Revenue**

Registrations	\$	4,053,510.00
Dividends and Interest	\$	224,169.00
Other Revenue	\$	73,787.00
Membership Dues	\$	<u>54,000.00</u>
Total Revenue	\$	4,405,466.00

**Expense**

Program Services		
Engineering	\$	687,950.00
Registration Services Group	\$	622,512.00
Member Services	\$	<u>397,611.00</u>
Total Program Services	\$	1,708,073.00
Administration	\$	<u>691,076.00</u>
Total Expenses	\$	<u>2,399,149.00</u>

Change in unrestricted net assets \$ 2,006,317.00

**April 1 – 4, 2001**

**San Francisco, CA**

## Possible Service Improvements

- Increase outreach/education by the Member Services
- Increase the number of no fee attendees
  - Open Policy Meeting [ currently 1 ]
  - Member Meeting [currently 2]
- Fix RWhois
- Provide support to NANOG
- Other...?

## Projected 2001 Revenues (25% growth model):

- ASN Registrations 21%
- New IP Registrations 21%
- IP Registration Renewals 50%
- End-user Allocations 5%
- Membership (non-subscriber) 1%
- Transfers 1%
- Maintenance (ASN/IP End-user) 1%

# Current IP Registration Fees

**(Both New and Annual Renewal)**

/24-/19	\$2,500
>/19-/16	\$5,000
>/16-/14	\$10,000
>/14	\$20,000

- Reduce Initial IP Registration Fee
- Reduce IP Registration renewal Fee
- Aggregate multiple registrations to a single renewal Fee
- Any combination of above
- Other...?