

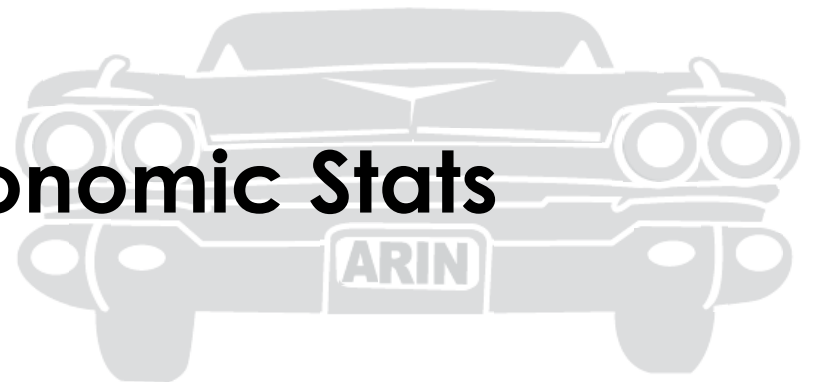
# Financial Services Department

***Bob Stratton, Director***



# Overview

- **Staff**
- **Operations**
- **Contracts**
- **Green Initiatives**
- **Financial Trends/ Economic Stats**



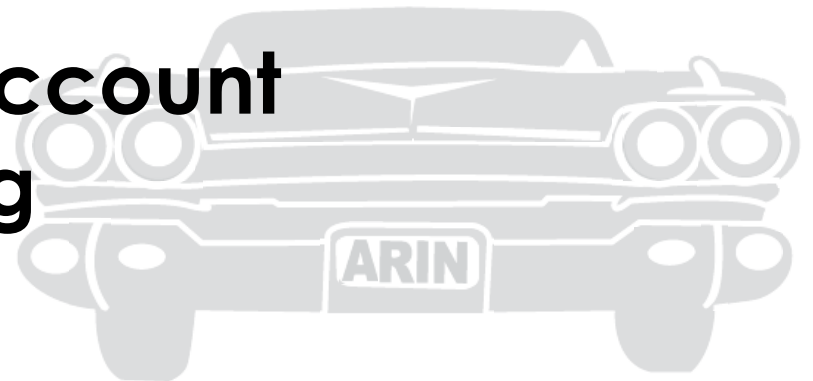
# Staff

- **Val Winkelman**
- **Cathy Murphy**
- **Tammy Rowe**
  - **Amaris Wang**
  - **Tanya Gomez**
  - **Amy Lee**
  - **Dawn Anderson**



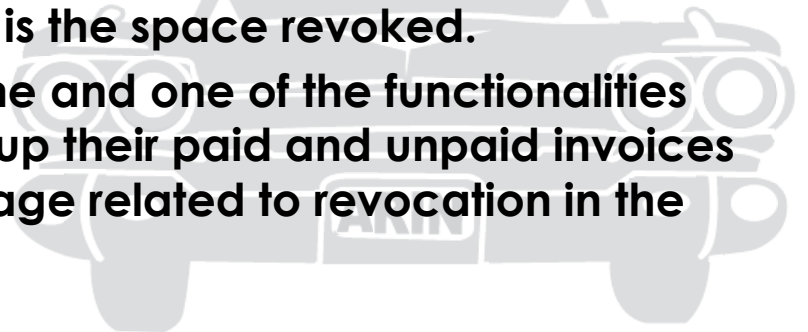
# Operations

- Working on ARIN On-line integration
- Overdue Maintenance Cleanup
- Refined Reminder Email Process
- Improved Monthly Account Receivable Reporting



# FSD's Revocation Process

- The invoice is emailed to the billing POC two months before it is due
- A reminder is sent the admin and tech POCs one month before due date for unpaid
- A reminder is sent to all three POCs when the invoice is due
- A reminder with revocation language is sent to all three at one month overdue
- A reminder is sent with stronger language about revocation at 60 days overdue
- A final set of notices is sent to any and all related POCs to the registration by the Registration Services Department who have tools to look up any unknown contacts. Then and only then is the space revoked.
- ARIN is currently working on ARIN OnLine and one of the functionalities will be the ability for customers to look up their paid and unpaid invoices via the web portal. We can add language related to revocation in the OnLine payment center.



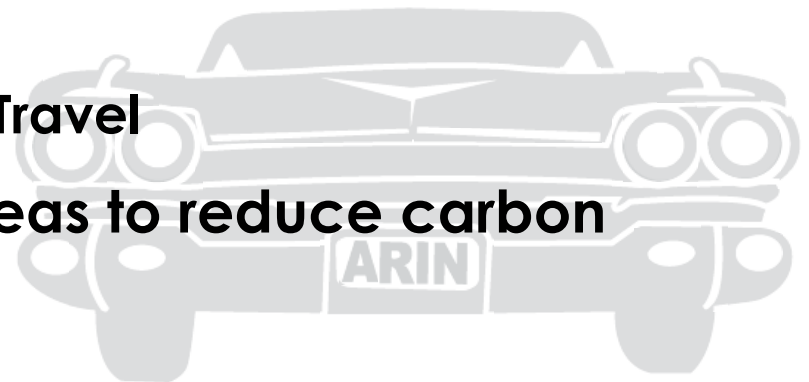
# Contracts

- **Review Process in place**
- **Standard Contract Templates Developed**
- **RFP Process in Place**



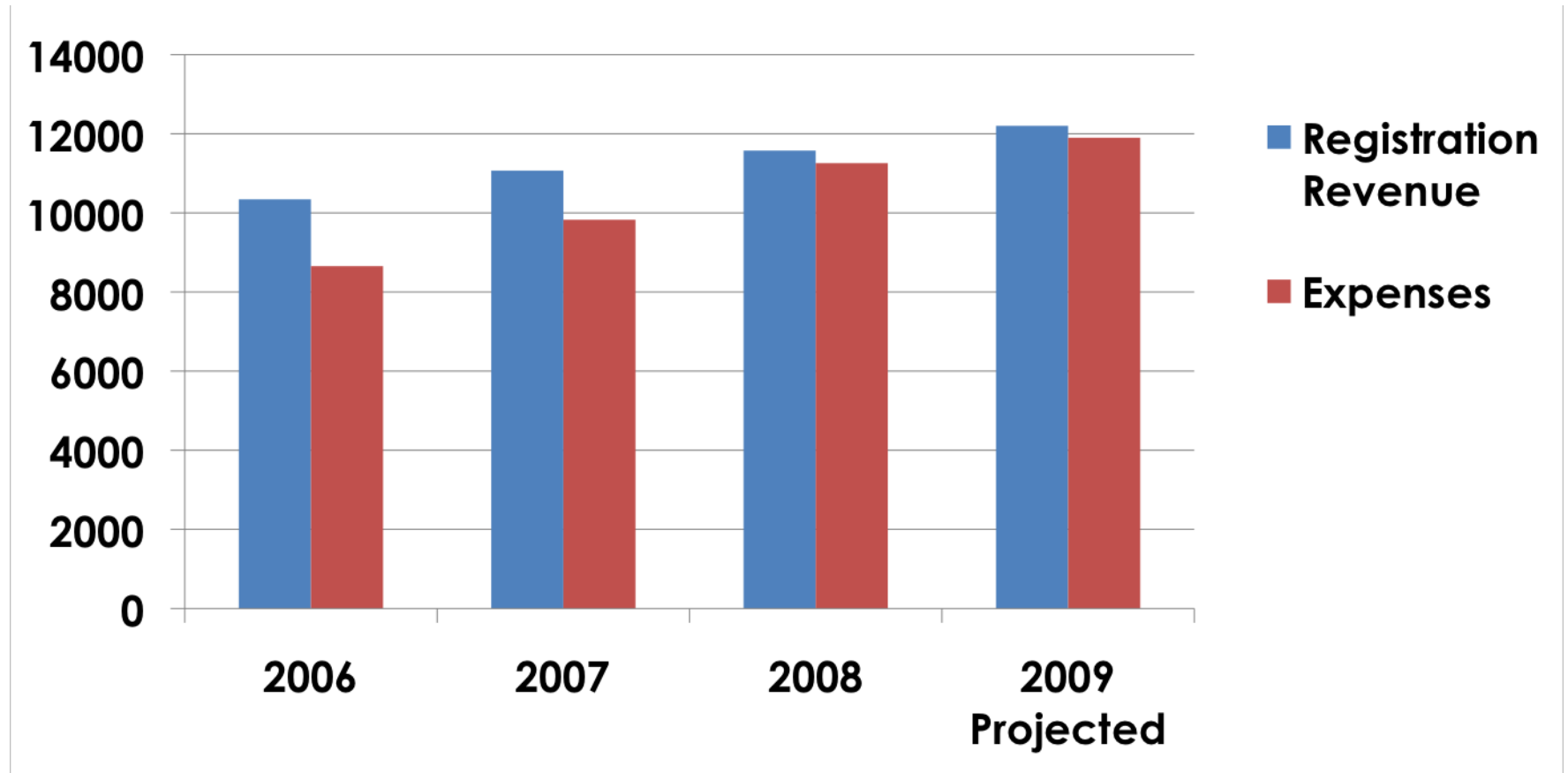
# ARIN'S Green Initiatives

- Car Pooling
- Employees switching to Hybrids and using motorcycles
- Recycling of aluminum cans and cardboard
- Replaced paper coffee cups with mugs
- Recycling of meeting badges
- Carbon Offsets will be purchased in 2010 for airline travel performed by:
  - Staff, Board, AC and ASO AC Travel
- Continuing to look for other ideas to reduce carbon footprint



# Revenue vs. Expense

Numbers in 000s





# Economic Snapshot

Data from the Economist Magazine October 1<sup>st</sup>, 2009

Countries	2008	2009 Projected	2010 Projected
<b>GDP</b>			
US		-2.6	+2.5
EU		-3.9	+1.2
Japan		-5.5	+1.4
China		+8.1	+8.5
<b>Consumer Prices</b>			
US	+5.4	-0.4	
EU	+3.6	+0.4	
Japan	+2.1	-1.1	
China	+4.9	-0.8	

# Thank You

